

Introduction to Bank's Sustainability Risk Policy in Investment Services and Activities

General Information and Purpose

This sustainable investment policy outlines Bank's approach in identifying and managing sustainability risk in Bank's investment services and activities with clients, in compliance with the Sustainable Finance Disclosure Regulation (**SFDR**¹) and other related regulatory/legislative requirements.

Sustainability risk is defined under the SFDR as *"an environmental, social or governance event or condition that, if it occurs, could cause an actual or potential material negative impact on the value of the investment"*. Consequently, it is concerned with the risk that the value of an investment could have a material negative impact as a result of environmental or social risks.

The **objective** of this policy is for the Bank to integrate certain Environmental, Social and Governance (ESG) factors (ie. ESG-related information) within its investment services processes, considering sustainability risks in investment decisions, providing relevant disclosures to clients (including appropriate periodic reporting), and where applicable ensuring the marketing of certain financial products is performed transparently and in line with regulation.

Due to the expected regulatory updates, this policy is to be reviewed and updated periodically.

Policy Statements

The Bank's approach in methodologies used or to be used to manage Sustainability Risk include, inter alia:

- the overview of the integration of sustainability risks in Bank's processes by the designated Senior Management Committee;
- the managing of sustainability risks at the Investment Committee level;
- the incorporation of Sustainability Risk in Bank's RCSAs and Compliance assessments;
- the timely implementation of arrangements for conducting the SFDR reporting requirements.

The definition of Sustainability Risk refers to environmental, social and governance events or conditions (ESG factors). Some examples of ESG risk factors are the following:

- **Environmental:** Pollution, climate change risk/opportunities, Ecosystem change, Unsustainable practices, Environmental remediation, Carbon Emissions (measurement and reporting, Resource depletion, Energy resources, etc.

¹ **SFDR:** Regulation (EU) 2019/2088 of the European Parliament and of the Council of 27 November 2019 on sustainability-related disclosures in the financial services sector

- **Social:** These relate to human rights and risks in operating unethical and illegal working conditions – eg. Data security and governance, Social cohesion and stability, Child and slave labour, Product safety, Health and safety practices, etc.
- **Governance:** includes transparency and integrity concerning, inter alia, Remuneration, Tax, Bribery and Corruption, lack of appropriate board oversight, etc.

The Bank has mechanisms in place, which are gradually being enhanced, implementing new/revised policies so as to integrate the relevant sustainability risks, as applicable. ESG factors are considered and integrated, where applicable, into the investment decision-making processes on advised services via the due diligence conducted on relevant products (such as funds), using tools/methodologies of external rating companies.

Bank's policies on the integration of sustainability risks in the investment decision-making process - ESG and sustainable investing approaches followed by Wealth Management:

Investment Advice service:

The Bank's Wealth Management uses the following main approaches for the set-up of pre-defined Investment Advice Strategies in its Investment Advice process:

- ESG related exclusions: Negative/exclusion screening and norms based screening. That is, exclusion of instruments based on certain ESG-related activities, business practices or business segments (such as excluding instruments related to gambling, weapons, alcohol, fossil fuels that are not in transition etc).
- ESG integration: Consideration of ESG-related factors (via pre-selected ESG indicators of external rating companies) based on its internal procedures, alongside traditional financial factors, when making investment decisions. The ESG factors that are taken into consideration may include, inter alia, overall ESG rating based on external rating companies models, Low Carbon Designations, SFDR Article 9 & Article 8 products and as applicable whether the investee companies are signatories to responsible business codes and standards.

The matching of Client's ESG preference is conducted with the Client based on the pre-agreed Investment Advice strategy (based on the declared ESG preferences via questionnaires collected as well as on further discussion with the Client) and subject to the applicable terms/agreements under the Investment Advice service. It is noted that the Bank may include certain products/instruments with ESG characteristics or objectives in its various Investment strategies, even if Clients declare that they do not have ESG preferences.

Portfolio Management service:

The Bank's Portfolio Management services, are offered by the Bank via its affiliate company Eurobank Asset Management MFMC (member of Eurobank Group), licenced by the Hellenic Capital Market Commission (Licence number: 79/5/09.07.1996, 6/600/11.10.2011 & 8/695/15.10.2014 (<http://www.eurobankam.gr>)). The Bank uses mainly model-based strategies, via its affiliate company, where investment decisions are taken at the level of each respective strategy in place (at portfolio level). In this respect, it is noted that certain strategies of the Bank, as these are built/offered from time to time, are considering and integrating certain ESG factors. The matching of Client's ESG preference is conducted with the Client based on the pre-agreed Portfolio

Management mandate (based on the declared ESG preferences via questionnaires collected as well as on further discussion with the Client) and subject to the applicable terms/agreements under the Portfolio Management service. It is noted that the Bank may include certain products/instruments with ESG characteristics or objectives in its various traditional Portfolio Management strategies, even if Clients declare that they do not have ESG preferences. Due to the nature of Bank's discretionary mandate offering, which is based on providing tailor-made solutions to our clients via Bank's affiliate company Eurobank Asset Management MFMC, specific information can be found in the Discretionary Management agreement with end clients.

Principle Adverse Impacts (PAIs) - Adverse Sustainability Impacts

The Bank does **not** consider adverse impacts of investment decisions on sustainability factors at this stage. The reason for not do so, is because there is no sufficient relevant market information, as the relevant reporting obligations on issuers are not yet in force. The Bank is monitoring the regulatory developments so as to update this document accordingly as to when it is to consider such adverse impacts.

The periodic disclosure requirements are effective from the financial year commencing on 1 January 2023. Disclosure of principal adverse impacts in funds' offering documents and periodic reports are applicable from 1 January 2023. To this effect, the Bank is to put in place relevant processes to monitor the impact of ESG risks on portfolios on an ongoing basis.

Some of the likely impacts to be addressed and monitored by the Bank in conjunction with the relevant regulatory updates/guidelines include the fact that the sustainability risks are complex, they are based on ESG data which is not standardized yet and there is a potential impact of ESG criteria on the performance (ie. ESG focus investing may perform differently than non-ESG focus investing). Another potential impact that needs to be addressed is that the sustainability risks may not correspond directly to the own ethical views of investors.

Mitigation of other risks:

It is noted that the Bank is dependent upon information of third parties (external rating companies) when assessing the ESG criteria on relevant products/portfolios, therefore, the Bank is reviewing the ESG frameworks of such third parties (taking into account new developments). Furthermore, the Bank has already arranged for the relevant training of its staff (and will continue such training based on new ESG developments) and monitoring of its own staff activities.

Remuneration policy

The Bank's Remuneration Policy promotes sound and effective risk management and is consistent with the objectives of the Bank's business and risk strategy, corporate culture and values, risk culture including with regard to environmental, social and governance (ESG) risk factors, long term interests of the Bank and the measures used to avoid conflicts of interest and should not encourage excessive risk-taking on behalf of the Bank. Changes of such objectives and measures are taken into account when updating the Remuneration Policy. The Bank ensures that remuneration practices are aligned with their overall risk appetite, taking into account all risks, including reputational risks and risks resulting from the mis-selling of products. The Bank also takes into account the long-term interests of shareholders.

SFDR financial product disclosure – under article 10 of the SFDR

Please refer to refer to 'SFDR Financial Product Disclosure', on Bank's website under the following link: <https://eurobankpb.lu/Media/Publications/MIFID-II-ESG-Investment>