

## Eurobank Private Bank Luxembourg S.A.

534, Rue de Neudorf L-2220 Luxembourg P.O. Box 897 L-2018 Luxembourg Tel: (+352) 42 07 24-1 Fax: (+352) 42 07 24-650 www.eurobankpb.lu

# **PRICING FOR SERVICES AND FINANCIAL INSTRUMENTS**

Applicable from JULY 2022



# **CLIENT TARIFF**

ACCOUNT CHARGES		Execution	Standard Advisory Service	Discretionary Portfolio Management Service
MANAGEMENT FEES		Not Applicable	Up to 0.30% p.a. (average AuM)	Defensive 0.75% Moderate-Bond 1.25% Flexible 1.25% Dynamic 1.75%
PERFORMANCE FEES		Not Applicable	Not Applicable	10% BASED ON THE PORTFOLIO'S POSITIVE RETURN VERSUS THE PERFORMANCE BENCHMARK WHEN THE PORTFOLIO SHOWS POSITIVE RETURNS SINCE UTHE LAUNCH DATE. Performance Benchmark Defensive: 1m Euribor / Libor* + 1.00% Flexible / Moderate – Bond: 1m Euribor / Libor* + 2.00% Dynamic: 1m Euribor / Libor* + 4.00%
GENERAL FEES				
ACCOUNT OPENING	Corporate Accounts	€ 500	€ 500	
FEES	Individual Accounts	€ 200	€200	
	Individual Named Account			
	Regular Fee	€ 100 p.a.	€ 100 p.a.	
ACCOUNT HANDLING FEES	Small Balance Surcharge for total portfolio balance of less than €400 000 <sup>1</sup> and invested position <sup>2</sup> of less than €200 000 <sup>1</sup>	€ 1900 p.a.	€ 1900 p.a.	
<sup>1</sup> average yearly calculation <sup>2</sup> invested position is defined				
as any asset except cash and time deposits	<b>Corporate Account</b> with total portfolio balance of $\in 100\ 000^1$ or more	€ 300 p.a.	€ 300 p.a.	
une deposita	Corporate Account with total portfolio balance of less than €100 000 <sup>1</sup>	€ 500 p.a.	€ 500 p.a.	Not applicable
(N.B. Charged pro-rata temporis at the end of each year. Closing fees are a fixed amount and only waived for				
closure after 6 months)	Statements - monthly frequency	€0	€0	
	Additional Statements Copy	€ 75 p.a.	€ 75 p.a.	
	Special Mailing Instructions	€ 100 p.a.	€ 100 p.a.	
	Closing fees	€ 200	€ 200	



TRANSACTION FEES	Financial Instruments	Execution	Standard Advisory Service	Discretionary Portfolio Management Service
SECURITIES TRANSACTION FEES	Equities, ETFs (including IPO's) THIRD PARTY CHARGES	0.70% (including broker fees <sup>3</sup> only) Plus flat fee € 50	0.70% (including broker fees <sup>3</sup> only) Plus flat fee € 50	
Developed Markets	I. <sup>3</sup> Broker Fees (Equities & ETFs)	Min. 0.060% Max. 0.200%	Min. 0.060% Max. 0.200%	
	II. Extra Charges (wherever applicable): -Stamp Duty /Financial Transaction Tax -Sales Tax -Stock Exchange Fees	Min. 0.001% Max. 1.500% Min. 0.001% Max. 0.200% Min. 0.002% Max. 0.060%	Min. 0.001% Max. 1.500% Min. 0.001% Max. 0.200% Min. 0.002% Max. 0.060%	Not Applicable
	Bonds (Primary & Secondary Markets)	€ 0 up to € 200 000: 0.60% Over € 200 000 and up to € 500 000: 0.45% Over € 500 000: 0.30% (Min. € 100)	€ 0 up to € 200 000: 0.60% Over € 200 000 and up to € 500 000: 0.45% Over € 500 000: 0.30% (Min. € 100)	Not Applicable
	Structured Products Equities, Commodities, Interest Rates, Credit etc.	Purchase / Sale fee Up to 5.00% subject to tenor (Min. € 100)	Purchase / Sale fee Up to 5.00% subject to tenor (Min. € 100)	Not Applicable
	Funds	Bank Services fee (Purchases only)	Bank Services fee (Purchases only)	
	Money Market Bond Equity + Others <u>THIRD PARTY CHARGES</u>	0.10% 0.60% 1.50% (Min. € 100)	0.10% 0.60% 1.50% (Min. € 100)	
	-Broker Fees -Entry Fees -Exit Fees	Max. €300 Min. 0.00% Max. 5.00% Min. 0.00% Max. 5.00%	Max. €300 Min. 0.00% Max. 5.00% Min. 0.00% Max. 5.00%	Not Applicable
	see Note <sup>5</sup> below	(Any market claim related to the investments resulting directly from your instruction will be charged separately)	(Any market claim related to the investments resulting directly from your instruction will be charged separately)	
	Securities transfers out (Min. €100)	€ 75 per line of securities Internal transfers are free of charge	€ 75 per line of securities Internal transfers are free of charge	
	plus external fees for Third Party Fund transfers	(€50 per line for Intra Group Transfers)	(€50 per line for Intra Group Transfers)	Not Applicable



TRANSACTION FEES (continued)	Financial Instruments	Execution	Standard Advisory Service	Discretionary Portfolio Management Service
	Precious Metals Up to 2 000 ounces Over 2 000 ounces and up to 4 000 ounces Over 4 000 ounces	1.00% 0.75% 0.50%	1.00% 0.75% 0.50%	Not Applicable
Warrants		1.50% of Gross Amount (Min. € 100)	1.50% of Gross Amount (Min. € 100)	Not Applicable
CUSTODY FEES	Custody fees for all security types:	0.25%	0.25%	
Charged at the end of each calendar quarter Min. €50	Custody fees for precious metals (physical / metal):	0.5% / 1.00%	0.5% / 1.00%	
	Charges for low total portfolio balances less than € 400 000 <sup>4</sup> (Average quarterly calculation)	Extra custody fees 0.10%	Not Applicable	Not Applicable
No custody fees are charged for Eurobank Products (Bonds, Funds and Structured products)	<sup>4</sup> excluding portfolios with Discretionary Portfolio Management Service / Standard Advisory Service			

# Note<sup>5</sup> - Charges included in the Price / NAV of Funds

Costs listed below are incurred by the Financial Instrument for managing its own underlying investments. These costs are included in the Financial Instrument's Price / NAV. The below indications reflect the most commonly applied levels:

- i. Management Fees: Up to 3%
- ii. Performance Fees: Up to 30% of relative performance
- iii. Implied Costs: from 0 bps to 5 bps Information received from Product Manufacturers (Funds, Structured Products etc) on a periodic basis.

# INDUCEMENTS

Inducements / rebates received from third parties (manufacturers of distributable products) by the distributor, as per agreements with these parties, amounts usually up to 50% of the management fees charged to the Fund by the management companies.



OTHER SERVICE CHARGES*		Execution	Standard Advisory Service	Discretionary Portfolio Management Service
FOREIGN EXCHANGE (FX)	ECB fixing of previous day for FX < € 10 000	1.00%	1.00%	1.00%
	$ \begin{array}{llllllllllllllllllllllllllllllllllll$	1.00% 0.50% 0.30% 0.20% 0.10%	1.00% 0.50% 0.30% 0.20% 0.10%	1.00% 0.50% 0.30% 0.20% 0.10%
BREAKAGE COSTS	Term Deposits and Fiduciaries	Treasury cost with minimum € 50	Treasury cost with minimum € 50	Not Applicable
CHEQUE ISSUANCE/ COLLECTION		0.20% / Min. € 100 Max. € 300	0.20% / Min. € 100 Max. € 300	Not Applicable
LETTERS OF GUARANTEE / LETTERS OF CREDIT	Letters of guarantee (Low Risk) Letters of guarantee (Medium Risk) Letters of guarantee (High Risk) Letters of guarantee (Securing Credit Cards) Letters of credit (opening, negotiation, execution)	1.00% p.a. min € 300 1.50% p.a. min € 300 2.50% p.a. min € 300 1.00% p.a. 2.50% (all-in) min. € 300	1.00% p.a. min € 300 1.50% p.a. min € 300 2.50% p.a. min € 300 1.00% p.a. 2.50% (all-in) min. € 300	Not Applicable
DOMICILIATION OF CREDIT CARDS	Letter of guarantee and any third party costs are not included	€ 0 Domiciliation Fee Omnium Card (€100 Gold €150 World €125 Corporate per card issued)	€ 0 Domiciliation Fee Omnium Card (€100 Gold €150 World €125 Corporate per card issued)	Not Applicable
OTHER SERVICES	Double Taxation Treaty (DTT) application (plus external charges)	€ 100	€ 100	
	Certificates (including additional copies)	€ 20	€ 20	
	Registered Mail	€ 20	€ 20	
	Courier	€ 50	€ 50	
	Standing Orders	€ 15	€ 15	
	Investigation fees (hourly)	€75	€ 75	
	Audit Confirmations	€ 50	€ 50	Not Applicable
	Swift copies (request for copy) Excluding HUB payments / Corporate	€10	€ 10	
	Additional Statement requests (Outside of the normal mailing process)	€ 15	€ 15	
	Reference Letters	€20	€ 20	
	Simple Collections & payments of shipping documents	0.50% min. €100 max €500	0.50% min. €100 max €500	
CASH DEPOSITS AND WITHDRAWALS** Applicable to Payment Accounts only	All Clients			
Applicable to Fayment Accounts only	(Minimum € 100 and Maximum € 500) -Transaction in EUR -Transaction in other currencies	0.35% 0.60%	0.35% 0.60%	Not Applicable



OTHER SERVICE CHARGES* (continued)		Execution	Standard Advisory Service	Discretionary Portfolio Management Service	
FUNDS TRANSFERS FEES	Up to € 12 500	€ 25	€ 25		
All fund transfers will be treated under "SHARE". Correspondent fees are not included.	Over € 12 500 and up to € 50 000	€45	€45		
	Over € 50 000 and up to € 100 000	€ 70	€ 70	Not Applicable	
	Over € 100 000	€115	€115		
Other Fund Transfer related Fees Correspondent fees are not included.	Revocation or amendment of Payments (prior to execution)	€ 20	€ 20		
	Funds Recovery (after execution)	€150	€150		
	Modification Fees (after execution)	€ 50	€ 50	Not Applicable	
	Enquiries up to 6 months	€ 50	€ 50		
	Enquiries over 6 months (fee may be adjusted upwards on a case by case basis)	€250	€250		
Fund Transfers		naximum by T+1 or earlier on a best effort basis. maximum by T+2 or earlier on a best effort basis		y T+4 or earlier	
	CHF, DKK, SEK, NOK, CAD, JPY, RUB 09:00 GBP 12:00	am for next day value (CET) pm for next day value (CET) am for two days value (CET)			
	Bank Base Debit Rates: EUR: Average 1 Month + 2 Months Libor (Euribor/Pribor/Stibor etc) + 0.35% CHF: Average 1 Month + 2 Months Libor (Euribor/Pribor/Stibor etc) + 1.00% Temporary Overdrafts: Bank Base Debit Rate + 3.00%				
		VAT, where applicable, is not in *Market fees are charged separately whe			
		** Any Third party transportation of			



The illustrations below are created with the following assumptions:

- 1. Instrument is purchased at the beginning of a business year and is held in the portfolio for at least a year
- 2. There is no taxation or other tax complications which may produce additional cash outflows
- 3. Extraordinary fees / charges, not common in this type of instrument, and charged by third parties based on
- rules governing specific markets / prospectuses, are not included in the below illustrations
- 4. Each instrument listed below reflects the only asset in the investment portfolio in order to simplify calculations

5. VAT where applicable is not included in the table below

Product Type	Debt/Structured
Coupon Rate	3%
Coupon Frequency & Basis	Yearly, 30/360
Period Examined	5 Years

Aggregated Fees			<u>Fees Analysis</u>			
Debt Instruments	Maxim	num	Debt Instruments Maximu		mum	
Notional €150,000.00	Amount	Percentage		Notional €150,000.00	Amount	Percentage
			🗆 Inve	stment & Ancillary Services Analysis		
Investment & Ancillary Services	1 889.63	1.26%	- One	-off charges	-	
			- Ong	oing charges	989.63	0.66%
Financial Instruments	-	0.00%	- Cost	s related to transactions	900.00	0.60%
			- Anci	llary Services charges	-	
Third Party payments Received	-	0.00%	- Incid	lental Costs	-	
			Total I	nvestment & Ancillary Fees	1 889.63	1.26%
			🗆 Fina	ncial Instruments Analysis	-	
			- One	-off charges		
			- Ongo	oing charges		
			- Tran	sactional costs	-	
			- Incid	lental Costs		
			Total F	Financial Instrument Fees		
			🗆 🗆 Thire	d Party payments Received		
			🗆 Tota	al Fees	1 889.63	1.26%

Fees Impact with assumption of 0% return plus Coupon

	<b>Cumulative Fees</b>	Annual Yield
Holding for 1 Year	2 789.63	1.140
Holding for 2 Years	3 779.25	1.740
Holding for 3 Years	4 768.88	1.940
Holding for 4 Years	5 758.50	2.040
Holding for 5 Years	6 748.13	2.100

Aggregated Fees			Fees Analy	<u>ısis</u>	
Debt Instruments	Maximum		Debt Instruments	Maximum	
Notional €600,000.00	Amount	Percentage	Notional €600,000.00	Amount	Percentage
			Investment & Ancillary Services Analysis		
Investment & Ancillary Services	5 149.50	0.86%	- One-off charges	-	
			<ul> <li>Ongoing charges</li> </ul>	3 349.50	0.56%
Financial Instruments			<ul> <li>Costs related to transactions</li> </ul>	1 800.00	0.30%
			<ul> <li>Ancillary Services charges</li> </ul>	-	
Third Party payments Received			- Incidental Costs	-	
			Total Investment & Ancillary Fees	5 149.50	0.86%
			Financial Instruments Analysis	-	
			- One-off charges		
			- Ongoing charges		
			- Transactional costs	-	
			- Incidental Costs		
			Total Financial Instrument Fees		
			Third Party payments Received		
			Total Fees	5 149.50	0.86%

Fees Impact with assumption of 0% return plus the Coupon

	<b>Cumulative Fees</b>	Annual Yield %
Holding for 1 Year	6 949.50	1.842
Holding for 2 Years	10 299.00	2.142
Holding for 3 Years	13 648.50	2.242
Holding for 4 Years	16 998.00	2.292
Holding for 5 Years	20 347.50	2.322



### The illustration below is created with the following assumptions:

- 1. Instrument is purchased at the beginning of a business year and is held in the portfolio for at least a year
- 2. Extraordinary fees / charges, not common in this type of instrument, and charged by third parties based on
- rules governing specific markets / prospectuses, are not included in the below illustrations
- 3. Each instrument listed below reflects the only asset in the investment portfolio in order to simplify calculations
- *4. VAT where applicable is not included in the table below*

Product Type	Equity
Period Examined	5 Years
Number of Shares	6,000
Market Price	€100.00
Pricing	For ease of calculations, no price fluctuations are assumed for the Period Examined
Yearly Dividend	€3.00
Financial Transaction Tax	1.5%
Stock Exhange Fees	0.06%

<u>Aggregated Fees</u> €		<u>Fees Analysis €</u>			
<u>Equity</u>	Maximum		<u>Equity</u>	Maximum	
Gross Value €600,000.00	Amount	Percentage	Gross Value €600,000.00	Amount	Percentage
			Investment & Ancillary Services Analysis		
Investment & Ancillary Services	16 960.00	2.83%	- One-off charges	-	
			- Ongoing charges	3 300.00	0.55%
Financial Instruments			- Costs related to transactions	13 660.00	2.28%
			- Ancillary Services charges	-	
Third Party payments Received			- Incidental Costs	-	
			Total Investment & Ancillary Fees	16 960.00	2.83%
			Financial Instruments Analysis	-	
			- One-off charges		
			- Ongoing charges		
			- Transactional costs	-	
			- Incidental Costs		
			Total Financial Instrument Fees		
			Third Party payments Received		
			Total Fees	16 960.00	2.83%
			-		

Fees Impact plus dividend

	<b>Cumulative Fees</b>	Annual Yield
	€	%
Held for 1 Year and then sold	21 570.00	(0.595)
Held for 2 Years and then sold	24 870.00	0.928
Held for 3 Years and then sold	28 170.00	1.435
Held for 4 Years and then sold	31 470.00	1.689
Held for 5 Years and then sold	34 770.00	1.841



The illustration below is created with the following assumptions:

- 1. Instrument is purchased at the beginning of a business year and is held in the portfolio for at least a year
- 2. Extraordinary fees / charges, not common in this type of instrument, and charged by third parties based on
- $rules\ governing\ specific\ markets\ /\ prospectuses,\ are\ not\ included\ in\ the\ below\ illustrations$
- 3. Each instrument listed below reflects the only asset in the investment portfolio in order to simplify calculations

4. VAT where applicable is not included in the table below

Product Type	Equity Fund
Period Examined	5 Years
Number of Units	1,000
NAV	€1,000.00
Yearly Dividend (expressed as %)	0.00%
Entry Fees	2.00%
Exit Fees ( <b>first two 2 years</b> )	2.00%
Example: Yearly Average NAV Increase	10.00%
Yearly <u>Average</u> -Gross Asset Value (GAV)	18.84%
Increase	10.0470
Financial Instrument's Costs	Such fees impact directly the Financial Instrument's Price / NAV and are provided for Information purposes only
	These fees do not form part of the transaction but affect the Price / NAV of the instrument generally prior to it's publication
	The below fees are not exhaustive of the different type of fees that can be found in different funds
	This type of information is usually provided in the Prospectus, KID, PRIIPs or other material published by the Issuer
Ongoing Management Costs (example)	4.00%
Ongoing Transaction Costs (example)	4.00%
Incidental Costs (example)	0.40%

### Aggregated Fees

Fees Analysis

<u>Funds</u>	Maximum		<u>Funds</u>	Maximum	
Investment Value €1,000,000.00	Amount	Percentage	Investment Value €1,000,000.00	Amount	Percentage
investment value e1,000,000.00	Amount	rencentage	Investment & Ancillary Services Analysis	Amount	rencentage
- Inconstruction Of Annal Hanning Completions	41 400 00	4 4 4 9 /			
Investment & Ancillary Services	41 100.00	4.11%	- One-off charges	-	0.640/
			- Ongoing charges	6 050.00	0.61%
Financial Instruments	66 400.00	6.64%	<ul> <li>Costs related to transactions</li> </ul>	35 050.00	3.51%
			<ul> <li>Ancillary Services charges</li> </ul>	-	
Third Party payments Received	22 000.00	2.20%	- Incidental Costs	-	
			Total Investment & Ancillary Fees	41 100.00	4.11%
			Financial Instruments Analysis	-	
			- One-off charges		
			- Ongoing charges	22 000.00	2.20%
			- Transactional costs	44 000.00	4.40%
			- Incidental Costs	400.00	0.04%
			Total Financial Instrument Fees	66 400.00	6.64%
			Third Party payments Received	22 000.00	2.20%
			Total Fees	129 500.00	12.95%

# Fees Impact assuming 10% NAV increase yearly

Investment & Ancillary Services Fees Analysis (GAV analysis)		<u>Total Fees Analysis</u> (NAV analysis)		
Period	<b>Cumulative Fees</b>	Annual Yield %	Period Cumul	ative Fees Annual Yield %
Held for 1 Year and then sold	149 500.00	5.104	Held for 1 Year and then sold	61 100.00 3.890
Held for 2 Years and then sold	126 697.50	8.985	Held for 2 Years and then sold	33 877.50 6.920
Held for 3 Years and then sold	115 893.17	11.127	Held for 3 Years and then sold	18 358.50 8.483
Held for 4 Years and then sold	118 348.11	12.043	Held for 4 Years and then sold	15 782.01 8.814
Held for 5 Years and then sold	122 335.34	12.735	Held for 5 Years and then sold	14 397.17 9.017